A Commitment to Grow Agriculture

As part of The Way Forward, the Newfoundland and Labrador Federation of Agriculture, Food First NL and the Government of Newfoundland and Labrador have partnered to strengthen the agriculture industry, support economic growth and foster job creation in the province. To achieve these objectives, the Provincial Government and industry have jointly developed an Agriculture Sector Work Plan, which was released at the provincial Agriculture Industry Summit on October 23, 2017, in Wooddale, NL.

This resource is divided into two main sections: a ‘Quick Overview’ section and a 'Program Details’ section. The ‘Quick Overview’ section outlines the programs and supports that are offered to the agriculture sector. The ‘Program Details’ section provides expanded information about each of the programs and supports. The Government of Newfoundland and Labrador will regularly update this guide to ensure any modifications to programs and their criteria are reflected.

Funding Programs and Supports for Agriculture:

Quick Overview

Agriculture and Agri-Food Canada (AAFC)
Website: http://www.agr.gc.ca/eng/programs-and-services/list-of-programs-and-services/?id=1362151577626
Programs and supports offered by AAFC are subject to change.

Advance Payments Program (APP)
The APP provides crop and livestock producers with a cash advance based on the value of their agricultural products to improve their cash flow and marketing abilities.
Agri-Food Trade Service
The Agri-Food Trade Service provides centralized access to market information, trade counselling and export support activities.

AgrilInsurance
AgrilInsurance provides producers with cost-shared insurance for natural hazards in order to minimize the financial implications of production and/or asset losses.

AgrilInnovation (Enabling Commercialization Stream)
AgrilInnovation provides repayable funding to for-profit corporations and cooperatives to facilitate the pre-commercial demonstration, commercialization and adoption of innovative agri-based products, technologies, processes or services.

AgrilInnovation (Industry-led Research and Development Stream)
AgrilInnovation provides funding and/or resources to organizations supporting pre-commercialization research, development and knowledge transfer leading to innovative agriculture, agri-food and agri-based practices, processes and products.

AgrilInvest
AgrilInvest is a national farm program that provides matching contributions to producers who make annual deposits to an Agri-Invest account to help manage income declines or make investments to mitigate risks or improve market income.

AgriMarketing Program (Assurance Systems Stream)
The AgriMarketing Program (Assurance Systems) provides project-based funding to non-profit organizations in order to develop Canadian national assurance systems or standards.

AgriMarketing Program (Market Development Stream)
The AgriMarketing Program (Market Development Stream) provides project-based funding to non-profit organizations and small to medium enterprises (SMEs) for promotional and market development activities.
AgriRecovery
AgriRecovery initiatives developed under Agri-Recovery provide financial assistance to help agricultural producers with the extraordinary costs necessary to resume business operations or contain the impacts after a disaster.

AgriRisk Initiatives
AgriRisk initiatives provide financial and technical assistance to facilitate the development and adoption of private-sector or other producer-paid agricultural risk management tools.

AgriScience Program
The AgriScience Program aims to accelerate the pace of innovation by providing funding and support for pre-commercial science activities and cutting-edge research that benefits the agriculture and agri-food sector and Canadians.

AgriStability
AgriStability is a national whole farm program that provides income support to producers who experience a large margin decline.

Agricultural Youth Green Jobs Initiative
The Agricultural Youth Green Jobs Initiative helps to fund internships for Canadian Youth aged 15 to 30 working in the agriculture industry. These internships would include activities or projects that benefit the environment. Please note that this is not a summer employment program.

Agroforestry Development Centre
The Agroforestry Development Centre provides technical services and research in order to promote the environmental and economic benefits of integrating trees with agricultural systems.

Biomass Inventory Mapping and Analysis Tool
The Biomass Inventory Mapping and Analysis Tool provides mapping and decision-making tools in order to broaden our knowledge about the availability of Canadian herbaceous and woody opportunity biomass, as well as the spatial variability of this resource across the country.
Canada Brand
Canada Brand members have access to a suite of tools, free of charge, including specialized graphics in multiple formats and languages, professional Canadian photography, and market research reports.

Canadian Agricultural Adaptation Program (CAAP)
The CAAP provides funding for industry-led projects that help the agriculture, agri-food, and agri-based products sector adapt and remain competitive.

Canadian Agricultural Loans Act (CALA) Program
The Canadian Agricultural Loans Act (CALA) Program provides financial loan guarantees to lenders for loans to farmers and agricultural co-operatives in order to establish, improve and develop farms.

Canadian Agricultural Partnership
The Canadian Agricultural Partnership is a five-year, $3 billion investment by federal, provincial and territorial governments to strengthen the agriculture and agri-food sector. Federal programs under the Canadian Agricultural Partnership will be in place by April 1, 2018.

Canadian Animal Genetic Resources Program
The Canadian Animal Genetic Resources Program works with breeders to preserve the genetic diversity of Canadian livestock and poultry breeds, and to develop new techniques to conserve semen, oocytes, embryos and reproductive tissues.

Canadian Soil Information Service (CanSIS)
CanSIS provides access to soil and land resource information such as soils data, maps and associated reports.

Canadian Traceability
The Canadian Traceability website offers information about Canadian initiatives supporting the traceability of animals, plants, food products or ingredients through the supply chain.

Career Focus Program
The Career Focus Program provides funding to organizations for the creation of agricultural internships that provide career-related work experiences.
Community Information Database (CID)
The CID is a free internet-based mapping and data tool which provides the agriculture sector, rural communities, researchers and governments with access to economic, social and demographic data for all communities and regions across Canada to assist with evidence-based decision-making.

Dairy Processing Investment Fund
The Dairy Processing Investment Fund provides funding to dairy processors for investments that will improve productivity and competitiveness.

Domestic Statistics and Market Information
Domestic Statistics and Market Information is a one-stop shop for information on market structure and performance, forecasts, market reports, policy backgrounders and analyses of various agricultural sectors.

Drought Watch
Drought Watch provides timely information to the agricultural sector in order to identify the impacts of climatic variability on water supply and agriculture.

Farm Debt Mediation Services (FDMS)
FDMS provides financial counselling and mediation services to farmers experiencing financial difficulty.

Geospatial Products from Agriculture and Agri-Food Canada
Agriculture and Agri-Food Canada provides online access to agriculture-related maps, geospatial data and tools to help you understand the geography of agriculture and make better decisions for environmentally responsible yet competitive agriculture.

Industrial Program
The Industrial Program provides direct access to sophisticated equipment and a versatile R&D environment to agri-food companies in order to assist with small-scale food processing and testing needs, and to foster innovation in the area of food research.
International Data and Analysis

International Data and Analysis provides market intelligence reports and trade data to the agriculture, agri-food and seafood industries to increase the Canadian sector’s competitiveness in global markets.

International Trade Shows

Agriculture and Agri-Food Canada arranges and supports Canada’s presence at eight international food, fish and seafood shows.

Minor Use Pesticides Program

Agriculture and Agri-Food Canada works with producers, the provinces, Health Canada’s Pest Management Regulatory Agency, pesticide manufacturers and the U.S. IR-4 Project to establish producer-selected pest problems on minor crops, match them with pesticides and prepare regulatory submissions for the new minor uses of pesticides.

Office of Intellectual Property and Commercialization

The Office of Intellectual Property and Commercialization supports the development and transfer of the results of research efforts by the Science & Technology Branch (STB) of Agriculture and Agri-Food Canada (AAFC).

Pesticide Risk Reduction

The Pest Management Centre develops pesticide risk reduction strategies and associated tools, practices and technologies which reduce the risk to human health and the environment posed by pesticide use in agriculture.

Price Pooling Program

The Price Pooling Program provides marketing agencies and producers with a price guarantee for eligible products, as a form of security to assist and encourage cooperative marketing.

Rural Water Quality Information

The Science and Technology Branch provides an online tool to help you assess the quality and suitability of raw water sources for privately owned and operated water supplies.
Value Chain Roundtables
Value Chain Roundtables have been established for Beef, Food Processing, Grains, Horticulture, Organic, Pork, Pulse Industry, Seafood, Seeds, Sheep and Special Crops.

Atlantic Canada Opportunities Agency (ACOA)
Website: http://www.acoa-apeca.gc.ca/eng/ImLookingFor/ProgramInformation/Pages/Home.aspx

Atlantic Innovation Fund (AIF)
The AIF encourages partnerships among private sector firms, universities, colleges and other research institutions to develop and commercialize new or improved products and services. Projects must be in the $500,000 to $3 million range. Contributions to the private sector are conditionally repayable based on the commercial success of a project. Contributions to not-for-profit organizations are non-repayable.

Business Development Program (BDP)
The BDP can help support the set-up, expansion or modernization of a business. The BDP provides access to interest-free loans up to 50 per cent of the eligible start-up, up to $500,000, working capital and capital costs of a new establishment, modernization or expansion project.

Innovative Communities Fund
The Innovative Communities Fund (ICF) invests in strategic projects that build the economies of Atlantic Canada's communities. Assistance is non-repayable. The amount provided to each individual project will be determined by an assessment of the level of funding necessary to allow the project to proceed.
Department of Fisheries and Land Resources (FLR)

Website: [http://www.faa.gov.nl.ca/programs/index.html](http://www.faa.gov.nl.ca/programs/index.html)

Recognizing there is a need to improve integration of funding provided by multiple departments and agencies to businesses, the Government of Newfoundland and Labrador is currently completing a review of business financing. Programs provided may be subject to change.

**AgPal**

AgPal is a web-based discovery tool developed by Agriculture and Agri-Food Canada in partnership with the Government of Newfoundland and Labrador and other partners to help farmers and agri-businesses find agriculture-related programs and services administered by province.

**Agriculture Access Road and Electrical Program**

The Agriculture Access Road and Electrical Program aims to increase farm efficiency and promote the development of agriculture by providing off-farm access roads and electrical service.

**Agriculture Limestone Program**

The Agriculture Limestone Program is designed to enhance soil productivity and improve the efficiency of fertilizers to promote plant growth.

**Farm Business Management and Training**

The Agriculture Business Development Division offers a wide range of farm business management training courses and workshops ranging from business planning sessions to farm business analysis.

**Farm Business Planning**

The Farm Business Planning Program provides advisory services for the development of a Farm Business Plan.

**Farm Management Advisory Service**

Through the Farm Management Advisory Service, Regional Farm Management Specialists are available to provide a variety of business management services to the farming community.
Livestock Insurance Program
The Livestock Insurance Program provides insurance to compensate Newfoundland and Labrador producers for the death or injury of sheep, goats, dairy cattle or beef cattle caused by dogs or other predators.

Provincial Agrifoods Assistance Program (PAAP)
The PAAP provides financial assistance to eligible applicants involved in primary or secondary processing activities which will improve the economic viability of the agriculture and agrifoods industry; promote commercialization and growth in the sector; and, enhance the competitive capability of the agriculture and agrifoods industry. The program may also provide selective assistance to regional pastures, agribusinesses and agricultural groups for initiatives that support the priorities of the program.

Real Property Tax Exemption
The Real Property Tax Exemption Program for agricultural land is designed to identify productive farm land and farm buildings used in connection with farm production that may be eligible for exemption from real property tax in accordance with the Municipalities Act.

Department of Tourism, Culture, Industry and Innovation (TCII)
Website: http://www.tcii.gov.nl.ca/programs/index.html
Recognizing there is a need to improve integration of funding provided by multiple departments and agencies to businesses, the Government of Newfoundland and Labrador is currently completing a review of business financing. Programs provided may be subject to change.

Business Investment Fund (Commercial)
The Business Investment Fund (Commercial) provides term loans and equity investments to small and medium-sized enterprises in strategic growth sectors as identified by TCII. The fund is also available to businesses which have export potential and require assistance to enter or expand in external markets.
Investment Attraction Fund
The Investment Attraction Fund is designed to attract large-scale businesses and foreign direct investment (FDI) to the Province of Newfoundland and Labrador. It provides customized financial assistance to inward investors in support of establishing a business in the province or expanding a business as a result of FDI.

Regional Development Fund (Non-Commercial)
The Regional Development Fund (Non-Commercial) provides support by way of non-repayable contributions to organizations for the development and implementation of economic initiatives with respect to regional and sectoral development, diversification, innovation and key emerging sectors. The four key themes of projects intended for funding are: infrastructure, capacity building, marketing and research.

Research and Development (Commercial)
Research & Development (R&D) programming helps to reduce the technical and financial risk of pre-commercial R&D projects for businesses where R&D is required to realize the commercial potential of innovative products, processes or services.

R&D programming also provides businesses with improved access to technical expertise and facilities required to support their R&D activities.

Farm Credit Canada (FCC)
Website: http://www.fcc-fac.ca

FCC Ag Knowledge Exchange
FCC Ag Knowledge Exchange provides free, farm management workshops and seminars that focus on specific farm management skills. Visit https://www.fcc-fac.ca/en/ag-knowledge/events/ag-knowledge-exchange.html.

FCC Farmland Values Report
FCC Management Software


Real Property Loans

FCC offers several types of real property loans including:

- Variable – FCC’s best variable mortgage interest rate that includes a 10 per cent pre-payment privilege and the option to convert to a fixed interest rate;
- Open – a variable mortgage interest rate with full prepayment privilege and the option to convert to a fixed interest rate;
- Fixed Closed – low mortgage rate that is fixed for the term of the loan; and,
- Fixed Rate – low mortgage rate that is fixed for the term of the loan with a 10 per cent prepayment option included.

Personal Property Loans

FCC offers several types of personal property loans including:

- Variable – FCC’s best variable personal property rate (prepay any amount at any time and convert to a fixed rate at the borrower’s discretion);
- Open Rate – low rate fixed for the term of a personal property loan with the benefit of prepayment without penalty; and,
- Closed Rate – FCC’s lowest rates fixed for the term of a personal property loan.

Loans through a Crop Retailer, Livestock Supplier or Equipment Dealer

FCC offers loans through:

- Crop Inputs – draw against a pre-approved loan at any time and schedule payments around cash flow;
- Feeder Cattle and Breeding Livestock – purchase through a participating livestock supplier and get customized financing with faster equity realization and no prepayment penalties;
- Equipment Financing – when you buy new or used farm equipment and finance through a participating equipment dealer, work with people who know the industry; and,
- Equipment Leasing – lease new or used equipment at participating dealerships, plus benefit from less money up front, lower payments and increased flexibility.

Feature-specific Loans

FCC offers various feature-specific loans, including:
Interest-only Payments
• 1-2-3 Grow – manage cash flow with interest-only payments until a return on investment is achieved.
• Cash Flow Optimizer – make interest-only payments while re-investing funds into other areas of your operation, giving the borrower the control to make principal payments when they choose.

Deferred Payments
• Flexi-Loan – defer principal payments for up to one year to take advantage of opportunities or ease cash flow during adverse conditions.
• Start Now – Pay Later – better manage cash flow with deferred payments while getting the operation up and running.

Extended Disbursement
• Capacity Builder – purchase quota or breeding livestock with pre-approved financing for up to 18 months and the option to capitalize interest.
• Construction – defer your principal payments while you build or expand, with interim financing for up to 18 months on construction projects.
• Enviro-Loan – defer principal payments while constructing, improving or expanding operations when environmental facilities are improved.
• Transition Loan – special payment options that benefit both the buyer and seller in a farm transfer.

Credit Lines
• Advancer – use this pre-approved, secured loan with the flexibility to re-advance funds at the borrower's discretion for capital asset purchases.
• FCC Credit Line – keep day-to-day operations running smoothly with this revolving, pre-approved loan accessible at any time to finance short term operating costs.

Niche Loans
• Young Farmer – a loan for farmers under 40 to purchase ag-related assets up to $1 million.
• Young Entrepreneur – a loan for young entrepreneurs under 40 to finance new or existing ag-related businesses up to $1 million.
• Performer – get rewarded with lower interest rates when the business achieves pre-set financial goals and ratios.
• Spring Break – customize your payment schedule to match your irregular cash flow.
• Energy – convert to renewable energy sources, specifically biogas, geo-thermal, wind or solar power.
• American Currency – if the business derives a lot of your revenue in U.S. dollars, business owners can borrow and make payments in U.S. dollars.
Growing Forward 2 is a five-year federal-provincial-territorial agreement intended to achieve a profitable, sustainable, competitive and innovative agriculture, agri-food and agri-products industry. Growing Forward 2 in Newfoundland and Labrador provides $37 million to the agriculture and agri-foods industry through government investment into three priority areas to advance and strengthen the sector: Innovation, Competitiveness and Market Development and Adaptability and Industry Capacity. This Program will expire March 31, 2018.

**Agriculture Innovation Initiative**

The Agriculture Innovation Initiative contributes to solutions that facilitate the growth of a competitive and sustainable agriculture, agri-foods and agri-products industry in Newfoundland and Labrador through the development or adoption of new or improved products, processes or practices that lead to improved productivity and/or commercialization and through knowledge and information sharing.

**Agriculture Land Development Initiative**

The Agriculture Land Development Initiative contributes to solutions that enhance the productive capacity of agricultural land in the province and to improve the productivity and sustainability of agricultural land resources to address food security, feed self-sufficiency and crop management practices.

**Agri-Insurance**

Agri-Insurance is designed as a management tool to provide vegetable producers with a measure of income protection against uncontrollable natural perils.

**Business Development Initiative**

The Business Development Initiative assists the agri-foods industry to better understand and manage their financial performance and/or identify and adapt to new and changing market opportunities.
Environmental Sustainability Initiative
The Environmental Sustainability Initiative contributes to solutions that promote environmentally responsible agriculture, including environmental farm planning and the implementation of environmentally beneficial management practices.

Food Safety, Biosecurity and Traceability Initiative
The Food Safety, Biosecurity and Traceability Initiative contributes to solutions that enable the Newfoundland and Labrador agriculture, agri-foods and agri-products industry to address challenges to the safety, biosecurity and traceability of agriculture, agri-foods and agri-products industry and security of the food system.

Future Farms Initiative
The Future Farms Initiative enables the Newfoundland and Labrador agri-foods industry to attract new entrepreneurs and investment to improve and maintain its productive capacity, including the facilitation of farm and agri-business transfers.

Human Resource Development Initiative
The Human Resource Development Initiative contributes to the development and transfer of knowledge, skills, tools and services available to participants in the agriculture, agri-foods and agri-products industry in Newfoundland and Labrador. Investments are made in knowledge and skills training such as industry specific training opportunities, innovative product and process technology training, human resource development exchanges, conferences and workshops necessary to enable the profitability, adaptability and sustainability of agri-businesses in Newfoundland and Labrador.

Market Development Initiative
The Market Development Initiative contributes to solutions that enable the Newfoundland and Labrador agriculture, agri-foods and agri-products industry to access local, domestic and international markets through investments in: market development activities for fresh, value-added and agri-food products, by-products of agri-food production and bio-products; and, activities that enable producers of agri-food and agri-based products to realize market-based opportunities.
The Newfoundland and Labrador Federation of Agriculture (NLFA) is an organization which represents and provides information and support to farmers and farmer groups throughout Newfoundland and Labrador.

Funding Programs and Supports for Agriculture:

Program Details

Agriculture and Agri-Food Canada (AAFC)

Program Details

Advance Payments Program (APP)

The APP is a financial loan guarantee program that gives farmers easier access to credit through cash advances. The APP can provide farmers with a cash advance of up to $400,000, of which the first $100,000 is interest-free. By improving their cash flow throughout the year, the APP helps crop and livestock farmers meet their financial obligations and benefit from the best market conditions. The APP is accessed through producer organizations that administer the program. Under the APP, the Federal Government guarantees repayment of cash advances issued to farmers by the producer organization. These guarantees help the producer organization borrow money from financial institutions at lower interest rates and issue producers a cash advance on the anticipated value of their farm product that is being produced and/or that is in storage.
Contact:
Agriculture and Agri-Food Canada, Advance Payments Program
E-mail: fgp-pgf@agr.gc.ca
Toll-free: 1-888-346-2511
TDD/TTY: 1-613-773-2600
More information: http://www.agr.gc.ca/app

Agri-Food Trade Service (ATS)
The ATS provides exporters and buyers with centralized access to trade and market information. Visitors to the site can:
• Browse market information reports by product or region;
• View trade statistics and upcoming trade events;
• Explore export assistance guides and tools;
• Locate regional office and trade commissioner contacts; and,
• Find Canadian associations, supplier directories and supply capacity reports.

Contact:
Agriculture and Agri-Food Canada, Market Access Secretariat (MAS)
E-mail: mas-sam@agr.gc.ca
Telephone: 613-773-2600

AgrInnovation (Enabling Commercialization and Adoption Stream)
The objective of AgrInnovation (Enabling Commercialization and Adoption Stream) is to facilitate the pre-commercial demonstration, commercialization and adoption of innovative agri-based products, technologies, processes or services. The repayable funding under this stream is designed to support, and reduce the financial risk associated with, these late-stage activities on the innovation continuum which is defined as the movement of innovation from research and development, through bench-scale testing, piloting, pre-commercial demonstration, to full commercialization.

Contact:
Agriculture and Agri-Food Canada
E-mail: AIP-PAI@agr.gc.ca
Toll-free: 1-866-246-4682
TDD/TTY: 1-613-773-2600
**AgrInnovation (Industry-led Research and Development Stream)**

The objective of AgrInnovation (Industry-led Research and Development Stream) is to support pre-commercialization research, development and knowledge transfer leading to innovative agriculture, agri-food and agri-based practices, processes and products. The stream may provide non-repayable contributions to approved applicants, and/or support in the form of collaborative assistance given by AAFC research scientists and experts for knowledge transfer.

**Contact:**
Agriculture and Agri-Food Canada
E-mail: AIP-PAI@agr.gc.ca
Toll-free: 1-866-246-4682
TDD/TTY: 1-613-773-2600

**AgrilInsurance**

AgrilInsurance is a federal-provincial-producer cost-shared program that stabilizes a producer’s income by minimizing the economic effects of production and/or asset losses caused by natural hazards. Agri-Insurance is a provincially-delivered program to which the Federal Government contributes a portion of total premiums and administrative costs.

**Contact:**
Agriculture and Agri-Food Canada, AgrilInsurance Program
E-mail: agrilsurance@agr.gc.ca
TDD/TYY: 1-613-773-2600
More information: [http://www.agr.gc.ca/eng/?id=1284665357886](http://www.agr.gc.ca/eng/?id=1284665357886)

**AgrInvest**

Each year, farmers can make a deposit into an AgrInvest account and receive a matching contribution from federal, provincial and territorial governments. Funds can be withdrawn at any time for risk mitigation or other investments. Deposits are based on 1% of your Allowable Net Sales (i.e., commodities that qualify for the program).

**Contact:**
Agriculture and Agri-Food Canada, AgrInvest, Administration
Toll-free: 1-866-367-8506
TDD/TTY: 1-613-773-2600
**AgriMarketing Program (Assurance Systems Stream)**

The AgriMarketing Program (Assurance Systems Stream) seeks to support the Canadian agriculture, agri-food and agri-based products industry to meet buyer and market demands for assurance and to enhance its competitiveness by supporting the development of Canadian national assurance systems or standards, such as food safety systems, animal and plant health surveillance systems, market attribute/quality standards and traceability systems, and their related tools. The Assurance System stream has specific applicant eligibility requirements; please consult the Applicant Guide for more details.

**Contact:**
Agriculture and Agri-Food Canada, AgriInvest, Administration
E-mail: assurance@agr.gc.ca
Toll-free: 1-877-246-4682
TDD/TTY: 1-613-773-2600
More information: [http://www.agr.gc.ca/eng/?id=1357941192614](http://www.agr.gc.ca/eng/?id=1357941192614)

**AgriMarketing Program (Market Development Stream)**

The AgriMarketing Program (Market Development stream) seeks to build and promote Canada's ability to expand domestic and export markets by undertaking promotional activities to help position and differentiate Canadian products and producers and ensure industry’s ability to meet market requirements.

The Market Development stream may prioritize promotional and market development activities in emerging markets. Please consult the Applicant Guide for more details.

The AgriMarketing Program helps farmers and food processors compete in markets at home and abroad. It supports the agriculture industry by creating and maintaining access to markets and taking advantage of market opportunities.

$341 million is available in the form of government projects and contribution funding during five years (2013-2018).

**Contact:**
Agriculture and Agri-Food Canada
E-mail: md-dm@agr.gc.ca
Fax: 613-773-2099
Toll-free: 1-877-246-4682
TDD/TTY: 1-613-773-2600
AgriRecovery

AgriRecovery is a national framework that helps to guide federal-provincial-territorial governments to work together when natural disasters occur (e.g., disease, pests, weather events) to assess the impacts of the disaster, determine whether there is need for an Agri-Recovery initiative and respond with quick, targeted financial assistance. When there is need, an initiative is put in place to provide targeted assistance to help with the extraordinary costs of recovery. The Agri-Recovery process is typically initiated by a request from a province/territory for a joint assessment of a disaster situation affecting producers in their province/territory. Where it is determined there is need beyond the assistance available through existing programs, initiatives may be developed under the Framework with the aim of helping affected producers with the costs of resuming business operations and/or taking actions to mitigate the impacts of a disaster as quickly as possible.

Initiatives developed under the Agri-Recovery Framework are normally administered by the province/territory or their delivery agents. Initiatives are cost-shared with the provinces or territories on a 60:40 federal-provincial-territorial basis. The Agri-Recovery Framework is part of the federal-provincial-territorial Business Risk Management suite of programs, which includes Agri-Insurance, Agri-Stability, Agri-Invest and the Advance Payments Program.

Contact:
Agriculture and Agri-Food Canada
Toll-free: 1-855-773-0241
More information: http://www.agr.gc.ca/agrirecovery

AgriRisk Initiatives

The AgriRisk Initiatives program is intended to support the development and adoption of new private sector, provincial or territorial government, or industry-led agricultural risk management tools, products and services. It also aims to expand the role and increase the engagement of the private sector financial services industry in providing risk management tools to the agricultural sector.

There are two business lines: research and development and administrative capacity-building. Research and development projects are federal-only funded, whereas administrative capacity-building projects are cost-shared with the provinces or territories on a 60:40 federal-provincial/territorial basis.
AgriScience Program

The AgriScience Program has two components:

- **Clusters component**: Proposals are intended to mobilize industry, government and academia through partnerships, and address priority themes and horizontal issues that are national in scope.
- **Projects component**: A single project or a smaller set of projects that would be less comprehensive than a Cluster.

Contact:

AgriCulture and Agri-Food Canada, AgriScience Program
E-mail: aip-pai@agr.gc.ca
Telephone: 1-613-759-1977

AgriStability

AgriStability is a national whole farm program that provides income support to producers who experience a large margin decline. AgriStability payments are triggered when current year Program Margin declines are more than 30% below Reference Margins.

The Program Margin is: allowable income minus allowable expenses in a given year, with adjustments for changes in receivables, payables and inventory.

The Reference Margin is: average program margin for the previous five years, with the highest and lowest margins dropped.

**Agricultural Greenhouse Gases Program**

The Agricultural Greenhouse Gases Program (AGGP) supports projects that will create technologies, practices and processes that can be adopted by farmers to mitigate greenhouse gas (GHG) emissions. These projects will also help farmers increase their understanding of GHG emissions.

Individual projects could receive up to $2 million of support. This program ends on March 31, 2021.

**Contact:**

AgriCulture and Agri-Food Canada
E-mail: AGGP-PLGES@agr.gc.ca
Toll-free: 1-877-246-4682

**Agricultural Youth Green Jobs Initiative**

The Agricultural Youth Green Jobs Initiative will help fund internships for post-secondary graduates and high school students working in the agriculture industry. These internships would include activities or projects that benefit the environment.

Funding is available through the following two streams:

- **Green Farms Stream:** Farm operators could receive up to a maximum of $10,000 per intern to implement projects that are environmentally beneficial.
- **Green Internships Stream:** Employers in the agricultural sector but not directly on farm could receive up to a maximum of $16,000 per intern to undertake environmental activities, services or research that will benefit the agriculture sector.

**Contact:**

E-mail: AAFCA.Farm-hand-Programs-AAC@agr.gc.ca
Fax: 506-452-4975
Telephone: 506-460-4452
Toll-free: 1-866-452-5558
TDD/TTY: 613-773-2600
**Agroforestry Development Centre**

The Agroforestry Development Centre promotes agroforestry and the environmental, economic and social benefits of integrating trees into agricultural systems through research, development, and extension.

**Contact:**
Agriculture and Agri-Food Canada, Agroforestry Development Centre
E-mail: agroforestry@agr.gc.ca
Toll-free: 1-866-766-2284
TDD/TTY: 1-613-773-2600

**Biomass Inventory Mapping and Analysis Tool**

The Biomass Inventory Mapping and Analysis Tool (BIMAT) provides internet-based GIS functionality to query and visualize biomass inventory data. It was developed to broaden our knowledge about the availability of Canadian herbaceous and woody opportunity biomass, as well as the spatial variability of this resource across the country. Users of the application will be able to make well-informed decisions based on spatially-explicit information that presents a comprehensive view of biomass quantity and opportunity in Canada. Biomass supply and location information is made available through a collection of thematic maps and interactive queries of the herbaceous and woody biomass databases.

**Contact:**
Agriculture and Agri-Food Canada, Science and Technology Branch, Agri-Environmental Knowledge, Innovation and Technology Directorate
E-mail: agri-geomatics-agrog@agr.gc.ca
TDD/TTY: 1-613-773-2600

**Canada Brand**

The Canada Brand is an initiative designed to give the Canadian food and agriculture industry a competitive advantage, internationally and at home, through a research-based common strategy and set of tools. The objective is to help industry differentiate Canadian food products from the competition, raise the profile of Canadian products, and support the sector in increasing sales.
The strategy, including all the tools created and research conducted, was developed in collaboration with industry and the provincial governments.

**Contact:**
Agriculture and Agri-Food Canada, Canada Brand Team  
E-mail: marquecanadabrand@agr.gc.ca  
Telephone: 1-613-773-1545  
TDD/TTY: 1-613-773-2600  

**Canadian Agricultural Adaptation Program (CAAP)**
CAAP (2014 - 2019) is a five-year, $50.3 million program, which succeeds the CAAP program that ended in March 2014.

The agriculture and agri-food industry is constantly changing and requires flexibility and the capacity to address new issues as they emerge. To help achieve this, CAAP will fund projects that are in line with national or sector-wide priorities identified by industry and/or government, and that focus on:

**Seizing opportunities:**
- Allowing industry to take advantage of a situation or circumstance to develop a new idea, product, niche, or market opportunity.
- Responding to new and/or emerging issues:
- Addressing issues that were unknown or not a concern before.
- Pathfinding and/or piloting solutions to new and ongoing issues:
- Pathfinding means investigating new ways and/or different options of dealing with new and/or ongoing issues.
- Piloting means testing ideas and/or approaches to apply in the sector.

**Contact:**
Agriculture and Agri-Food Canada, Canadian Agricultural Adaptation Program (2014-2019)  
E-mail: caap-pcaa@agr.gc.ca  
Toll-free: 1-877-246-4682  
TDD/TTY: 1-613-773-2600  
Canadian Agricultural Loans Act (CALA) Program

The CALA program builds on and replaces the former Farm Improvement and Marketing Cooperatives Loans Act program, which has helped farming operations grow their businesses by guaranteeing loans issued through financial institutions since 1988. The maximum loan available is $500,000 for farmers and $3 million for agricultural co-operatives with Minister’s approval.

Through the CALA, the Government of Canada is supporting the renewal of the agricultural sector and enabling co-operatives to better seize market opportunities.

The application for a CALA loan must be made through a financial institution.

Contact:
Agriculture and Agri-Food Canada, Canadian Agricultural Loans Act (CALA) Program
E-mail: fgp-pgf@agr.gc.ca
Toll-free: 1-888-346-2511
TDD/TTY: 1-613-773-2600
More information: http://www.agr.gc.ca/cala

Canadian Agricultural Partnership

The Canadian Agricultural Partnership will include federal programs and activities to help:
- Improve market development and market access activities to address emerging needs of the sector, including small and medium enterprises, and help expand domestic and international markets and trading opportunities;
- Enhance the competitiveness of the sector by advancing its science and innovation capacity, and adoption of innovative products and practices, with an emphasis on sustainable and clean growth; and,
- Strengthen the sector by better reflecting the diversity of our communities, enhancing collaboration across different jurisdictions, and securing and supporting public trust in the sector.

Federal programs under the Canadian Agricultural Partnership will be in place by April 1, 2018.

Contact:
Agriculture and Agri-Food Canada
E-mail: info@agr.gc.ca
Telephone: 613-773-1000
Toll-free: 1-855-773-0241
TDD/TTY: 1-613-773-2600
Canadian Animal Genetic Resources Program

The Canadian Animal Genetic Resources (CAGR) program is a joint initiative of Agriculture and Agri-Food Canada (AAFC) and the University of Saskatchewan, to preserve the genetic diversity of Canadian livestock and poultry breeds, and to develop new techniques to conserve unique farm animal genetic resources. The three branches of the CAGR program include Genetic Diversity, Gamete and Embryo Biology, and Cryobiology.

CAGR’s mission is to characterize and conserve the genetic diversity of all recognized Canadian livestock and poultry breeds including commercial and research lines. The program supports environmentally friendly livestock and poultry production; adds conservation value to unique breeds; and maintains food security, by acquiring, evaluating, and cryopreserving tissue and germplasm. Education, training and research activities target measurements of genetic diversity, best practices in genebanking, cryobiology, gamete and embryo biology.

Contact:
Agriculture and Agri-Food Canada, Science Centres Directorate
TDD/TTY: 1-613-773-2600
Della Johnston
E-mail: della.johnston@agr.gc.ca
Telephone: 1-613-759-1058
Carl Lessard
E-mail: carl.lessard@agr.gc.ca
Telephone: 1-306-956-7221
More information: [http://www.agr.gc.ca/eng/?id=1297780434818](http://www.agr.gc.ca/eng/?id=1297780434818)

Canadian Soil Information Service (CanSIS)

The Canadian Soil Information Service (CanSIS) manages and provides access to soil and land resource information on behalf of the federal, provincial, and territorial governments. CanSIS provides:

- A national repository of soil information, The National Soil Database (NSDB);
- Data, maps, and associated reports related to distribution of soils and their properties and suitability and/or capability of soils for various uses;
- Canadian soil science standards and procedures; and,
- Soils expertise and advice.
Canadian Traceability

The Canadian Traceability website provides a single point of access for information about traceability.

Developing a full traceability system, starting with livestock and poultry, is a priority for both governments and industry in Canada.

The National Agriculture and Food Traceability System (NAFTS) is based on three basic elements: animal identification, animal movement and premises identification. The ability to rapidly trace an animal throughout its life cycle is essential to isolating animal health and other emergencies and can help limit their economic, trade, environmental and social impacts.

Contact:
Agriculture and Agri-Food Canada, Integrated Traceability
E-mail: trace@agr.gc.ca
TDD/TTY: 1-613-773-2600

Career Focus Program

Agriculture and Agri-Food Canada (AAFC) is one of several federal departments participating in the Career Focus Program.

The program will help create some 80 agricultural internships for recent graduates across the country. Each internship may last up to 12 months. The minimum duration is four months, but internships must last long enough to provide meaningful experience to the employee.
Contact:
Agriculture and Agri-Food Canada, Career Focus Program
E-mail: careerfocus@agr.gc.ca
Telephone: 506-452-3443
Toll-free: 1-866-452-5558
TDD/TTY: 1-613-773-2600
More information: http://www.agr.gc.ca/eng/programs-and-services/list-of-programs-and-services/career-focus-program/?id=1507746193436

Community Information Database (CID)
The CID is a free internet-based tool which provides the agriculture sector, rural communities, researchers and governments with access to over 900 economic, social and demographic indicators, including agriculture, population, employment, income and co-operatives, for all communities and regions across Canada. Indicators can be displayed in the form of maps, tables and charts.

Community Profiles with ready-made graphs and tables are available for all rural communities across Canada. The CID's unique data visualization features can be used to inform local, regional, provincial/territorial and federal planning, decision-making and policy and program development.

The CID is provided by Agriculture and Agri-Food Canada in collaboration with federal, provincial and territorial governments, community groups and associations.

Contact:
Agriculture and Agri-Food Canada, Rural and Co-operatives Secretariat
E-mail: CID-BDC@agr.gc.ca
Toll-free: 1-888-757-8725
TDD/TTY: 1-613-773-2600
More information: http://www.cid-bdc.ca/welcome-bienvenue

Dairy Processing Investment Fund
The Dairy Processing Investment Fund was established to provide funding to dairy processors for investments that will improve productivity and competitiveness, and help them prepare to market changes resulting from the Canada-European Union Comprehensive Economic and Trade Agreement. The program will provide non-repayable contributions to support projects through:
- Capital Investment in equipment and infrastructure; and/or,
- Access to Expertise to engage private sector technical, managerial, and business expertise.
The Fund will also allow an applicant to request access to Agriculture and Agri-Food Canada scientist(s), at an Agriculture and Agri-Food Canada Research and Development Centre, in order to conduct collaborative research on a project relating to improving an existing product, practice, process and/or technology. The maximum funding available per Capital Investment project is $10 million and $250,000 per Access to Expertise project. The maximum amount an applicant can receive is $10 million in total per year. The overall program budget is $100 million, and the program will end on March 31, 2021.

Contact:
Agriculture and Agri-Food Canada
E-mail: aafc.dpif-fitpl.aac@canada.ca
Toll-free: 1-877-246-4682

Domestic Statistics and Market Information
AAFC provides market information, data and analysis to support market decisions on planting, investment, marketing, pricing and innovation, as well as for the development and implementation of policy and programs.

Industry overviews, data and statistics and market intelligence are available for the following categories:

- Animal genetics;
- Bioproducts;
- Crops;
- Dairy, fish and seafood;
- Functional foods and natural health products;
- Horticulture (fruits and vegetables, ornamentals, maple, honey, ginseng, herbs and spices);
- Organic products;
- Livestock and red meat;
- Oilseeds, cereals and grains;
- Poultry and eggs; and,
- Processed food and beverages.
Information is also available related to the following topics:

- Agri-food chain;
- Business risk management;
- Environment;
- Food safety and quality;
- Innovation;
- International trade and marketing;
- Farm performance and income; and,
- Renewal.


**Drought Watch**

The impact of climatic variability on the environment is of great importance to the agricultural sector in Canada. Monitoring the impacts on water supplies, soil degradation and agricultural production is essential to the preparedness of the region in dealing with possible drought conditions. Drought Watch provides timely information of the impacts of climatic variability on water supply and agriculture.

**Contact:**

Agriculture and Agri-Food Canada, Agri-Environment Services Branch  
E-mail: droughtwatch@agr.gc.ca  
Telephone: 306-523-6796  
Telephone: 306-523-6791  
TDD/TTY: 1-613-773-2600  

**Farm Debt Mediation Services (FDMS)**

The FDMS offers financial counselling and mediation services to farmers who are having difficulties meeting their financial obligations. It is a free and voluntary service for both producers and for creditor(s). The service helps bring producers and their creditor(s) together with a mediator in a neutral forum to reach a mutually acceptable solution.
Eligible producers are those who farm commercially and who are no longer able to make payments as they come due; and/or, producers whose assets, if sold, would not be enough to cover the cost of their debt.

**Contact:**
Agriculture and Agri-Food Canada, Farm Debt Mediation Service  
Toll-free: 1-866-452-5556  
TDD/TTY: 1-613-773-2600  
Newfoundland and Labrador, Nova Scotia, New Brunswick and Prince Edward Island  
Telephone: 506-460-4453  

**Geospatial Products from Agriculture and Agri-Food Canada**

Geospatial products will be of interest to a range of users, including:
- Producers, scientists or professionals looking to inform or make decisions related to agriculture; and,
- Anyone who is looking for maps, data or tools to obtain a better understanding the geography of agriculture.

For themes related to land, water, soil, climate, and biodiversity, you can find:
- Interactive maps and tools;
- Printable maps;
- Downloadable data; and,
- Geospatial web services.

Some examples of what you can do:
- View maps showing climate conditions, land patterns, soil landscapes, or imagery of agricultural fields;
- Use general tools to calculate distances, measure areas, create buffers, and print maps;
- Use application-specific tools to calculate fencing costs, or to determine the available biomass within a specific area;
- Download data files in standard geospatial formats to use in GIS or other software; and,
- Access geospatial data as web services to use in existing software or to develop new applications.
Contact:
Agriculture and Agri-Food Canada, Science and Technology Branch
E-mail: agri-geomatics-agrog@agr.gc.ca
TDD/TTY: 1-613-773-2600
More information: http://www.agr.gc.ca/eng/?id=1343066456961

Industrial Program
Agriculture and Agri-Food Canada Food Research and Development Centre's Industrial Program helps agri-food companies with small-scale food processing and testing needs and fosters innovation in the area of food research.

Contact:
Agriculture and Agri-Food Canada, Food Research and Development Centre
E-mail: jean.gagnon@agr.gc.ca
Telephone: 450-768-3260
TDD/TTY: 1-613-773-2600
More information: http://www.agr.gc.ca/eng/?id=1299270709562

International Data and Analysis
Market information, statistics, trade opportunities and data on the Canadian agriculture and food industry, sectors and international markets can be accessed through International Data and Analysis. Reports provide intelligence on market trends, consumption, competitors and innovations, helping to increase awareness of market conditions, and to inform strategies.

Market intelligence reports:
- Help identify opportunities;
- Provide snapshots of key markets and sectors;
- Provide research and analysis of evolving trends in the retail environment;
- Provide insight and analysis of innovative trends and new products being introduced in the international marketplace;
- Forecast economic, business, market and consumer trends; and,
- Feature the most recent data from numerous subscription databases.

Individuals can use the email address provided below to join the distribution list, or to request a customized report that meets your organization’s unique needs.
Contact:
Agriculture and Agri-Food Canada, Global Analysis
E-mail: infoservice@agr.gc.ca
TDD/TTY: 1-613-773-2600

International Trade Shows
Export-ready Canadian companies exhibit and promote their products in a Canada-branded pavilion, and participate in activities to expose Canadian products to foreign buyers. Shows are selected on the basis of their importance to the sector.

Flagship shows, locations and dates are:
- Gulfood, Dubai: February;
- FOODEX, Tokyo: March;
- European Seafood Exposition, Brussels: April;
- Food and Hotel Asia, Singapore: April in even years (biennial);
- ANUGA, Cologne: October in odd years (biennial);
- SIAL Paris, Paris: October in even years (biennial);
- Food and Hotel China, Shanghai: November; and,
- China Fish and Seafood Show, Dalian: November.

Contact:
Agriculture and Agri-Food Canada, Trade Show Strategy and Delivery Team
E-mail: wattersd@agr.gc.ca
Telephone: 1-613-773-1549
TDD/TTY: 1-613-773-1549

Minor Use Pesticides Program
The Minor Use Pesticides Program works with producers, the provinces, Health Canada's Pest Management Regulatory Agency, pesticide, manufacturers and the U.S. IR-4 Project to establish producer-selected crop/pest needs, and match them with potential solutions, particularly reduced risk products. As the front-line guardians against pest issues, producers know from experience the
types of persistent and emerging pest problems that can have serious effects on their operations. It is for that reason that producers select priorities at an annual priority-setting workshop.

The Minor Use Pesticides Program will provide benefits to Canadian producers, the environment, and consumers by focusing on:

- Improving producer access to new minor uses of pesticides, with emphasis on reduced-risk products; and
- Providing Canadian producers with access to new pest-management technologies to improve their competitiveness domestically and internationally.

Contact:
Agriculture and Agri-Food Canada, Pest Management Centre
E-mail: pmc.cla.info@agr.gc.ca
Telephone: 1-613-694-2457
TDD/TTY: 1-613-773-2600
More information: http://www.agr.gc.ca/eng/?id=1286197216280

Office of Intellectual Property and Commercialization

The Office of Intellectual Property and Commercialization (OIPC) supports the development and transfer of the results of research efforts by AAFC Science and Technology Branch (STB) to applications with real benefits in Canada and around the world. AAFC’s research results include new products, processes, plant varieties, technologies ideas designs and patents. The rights in these research results are also known as “intellectual property” or “IP" OIPC manages IP generated by AAFC's STB, including:

- Negotiating and preparing various agreements such as collaborative research agreements, confidentiality agreements, material transfer agreements, research support agreements and licences;
- Managing knowledge capture, including invention disclosures;
- Identifying collaborators;
- Developing IP protection strategies;
- Managing copyright, trademarks and official marks;
- Managing patents on AAFC inventions;
- Marketing AAFC inventions and plant varieties;
- Conducting business risk assessment; and,
- Building business relationships with industry.
Pesticide Risk Reduction

The Pesticide Risk Reduction Program, a joint initiative of AAFC and Health Canada’s Pest Management Regulatory Agency (PMRA), works to reduce the risks from pesticides used in the agriculture and agri-food industry. These include risks to human health, risks to biodiversity resulting from impacts on non-target organisms, and risks to air, water and soil. The Program creates a framework through which producers develop and implement pesticide risk reduction strategies targeting priority pest management issues that are determined through stakeholder consultations at a national level. The Program provides project funding and regulatory support for the implementation of developed strategies.

Contact:
Agriculture and Agri-Food Canada, Pest Management Centre
E-mail: pmc.cla.info@agr.gc.ca
Telephone: 613-694-2457
TDD/TTY: 1-613-773-2600
More information: http://www.agr.gc.ca/eng/?id=1288277891464

Price Pooling Program

The Price Pooling Program provides a price guarantee that protects marketing agencies and producers against unanticipated declines in the market price of their products. Program participants use the price guarantee as security in obtaining credit from lending institutions. This credit allows the marketing agency to improve cash flow of producers through an initial payment for products delivered. It also provides equal returns to producers for products of like grades, varieties and types. This program is designed to assist and encourage cooperative marketing of eligible agricultural products, including processed products.
Contact:
Agriculture and Agri-Food Canada, Price Pooling Program
E-mail: fgp-pgf@agr.gc.ca
Toll-free: 1-888-346-2511
TDD/TTY: 1-613-773-2600
More information: http://www.agr.gc.ca/ppp

Rural Water Quality Information Tool
Rural Water Quality Information Tool (RWQIT) is an on-line tool which assesses the quality and suitability of raw water sources for different uses for privately owned and operated water supplies.

Contact:
Agriculture and Agri-Food Canada, Science and Technology Branch, Agri-Environmental Knowledge, Innovation and Technology Directorate
Telephone: 1-780-495-5965
TDD/TTY: 1-613-773-2600
More information: http://www.agric.gov.ab.ca/app84/rwqit

Value Chain Roundtables (VTRs)
The VCRTs were launched in 2003 as part of a shared vision between industry and government to enhance Canadian competitiveness and profitability. Bringing together key industry leaders from across the value chain - input suppliers, producers, processors, food service industries, retailers, traders and associations - with federal and provincial government policy makers, VCRTs have become central vehicles for:

- Identifying sector strengths and weaknesses;
- Capitalizing on domestic and international market opportunities;
- Sharing information and building trust across commodity sectors;
- Identifying research, policy, regulatory and technical requirements;
- Creating shared visions and cooperative long-term strategies; and,
- Responding to crises.

Contact:
Agriculture and Agri-Food Canada, Roundtable Secretariat
E-mail: RoundTable-TableRonde@agr.gc.ca
Telephone: 613-773-1741
TDD/TTY: 1-613-773-2600
More information: http://www.roundtable.agr.gc.ca/
Atlantic Canada Opportunities Agency (ACOA)

Website: [http://www.acoa-apec.gc.ca/eng/ImLookingFor/ProgramInformation/Pages/Home.aspx](http://www.acoa-apec.gc.ca/eng/ImLookingFor/ProgramInformation/Pages/Home.aspx)

Atlantic Innovation Fund (AIF):

The AIF encourages partnerships among private sector firms, universities, colleges and other research institutions to develop and commercialize new or improved products and services. Projects must be in the $500,000 and $3 million range. Contributions to the private sector are conditionally repayable based on the commercial success of a project. Contributions to not-for-profit organizations are non-repayable. The AIF can provide assistance of up to 80 per cent of total eligible costs for projects led by not-for-profit organizations and up to 75 per cent of total eligible costs for private-sector-led projects. It should be noted that the AIF assistance for eligible building and major renovation costs would not normally exceed 30 per cent of the costs.

Eligible applicants include private-sector businesses, universities, colleges, non-government research organizations and provincial Crown corporations operating in Atlantic Canada. The AIF supports projects in the area of natural and applied sciences, as well as in social sciences, humanities, arts and culture, that lead to the successful development and commercialization of technology-based products, processes or services. The program also helps businesses work with researchers to adapt existing technology when it is new to the market and there is technical development required to successfully integrate the technology into the company’s operations. To be eligible under the AIF, a project must involve an R&D component with a strong potential for commercialization.

Eligible activities may include:

- R&D projects that are linked to economic development in areas that are of strategic importance to the region;
- Technology adaptation projects related to production improvements, such as the adaptation of an existing production technology to be used in a non-traditional manner, allowing a firm to produce a product or service less expensively, faster and/or with enhanced productivity and competitiveness; and,
- Related initiatives that emphasize building the Atlantic system of innovation, including those components that bridge the gap between research institutions and the marketplace, and that encourage collaboration among the various components of this system through partnerships, alliances and networks.
To be considered under the AIF, projects must meet the following criteria:

- Be compatible with the AIF objectives;
- Be scientifically and/or technically sound;
- Demonstrate management capability to successfully undertake the project;
- Demonstrate significant economic benefits for Atlantic Canada;
- Demonstrate the commercialization potential of the project;
- Support new or improved technologies or new applications of technologies;
- Have adequate financing for the duration of the project;
- Be incremental; and,
- Support one or more strategic sectors or technologies.

While not an absolute requirement, the AIF will favour projects with a combination of the following desirable criteria:

- Includes private-sector participation (for institutional proposals);
- Fills a gap in the Atlantic system of innovation;
- Improves the innovation capacity of the private sector;
- Is pan-Atlantic in scope;
- Builds critical mass through networks or co-operation of existing or additional talent (researchers);
- Leverages funding from other public- and private-sector sources;
- Attracts new firms, institutions and researchers to Atlantic Canada;
- Builds on research excellence; and,
- Fosters national and international affiliations.

**Business Development Program (BDP)**

The BDP can help you set up, expand or modernize your business. It can also provide funding to develop your innovative ideas, improve your competitiveness and develop your clean technology projects. Focusing on small- and medium-sized enterprises, this program offers repayable assistance. Non-profit organizations providing support to the business community may also qualify.

ACOA’s interest-free repayable assistance can help cover up to 50 per cent of the eligible start-up, up to $500,000, working capital and capital costs of a new establishment, modernization or expansion project. Related operational costs for activities such as training, studies, marketing/trade, productivity improvement, quality assurance and environmental management systems may be eligible for up to 75 per cent financing. Assistance is repayable on a schedule tailored to your circumstances.
Eligible activities include:

- Buildings;
- Leasehold;
- Machinery and equipment;
- Product development costs;
- Infrastructure;
- Intangible assets (i.e., patents, trademarks);
- Self-built assets;
- Start-up costs; and,
- Working capital.

**Innovative Communities Fund (ICF)**

The ICF invests in strategic projects that build the economies of Atlantic Canada’s communities.

Working in partnership with Atlantic communities and stakeholders, ICF builds on the strengths of communities and provides the tools needed to identify opportunities available for their sustainable economic growth.

ICF focuses on investments that lead to long-term employment and economic capacity building in rural communities. Urban initiatives that stimulate the competitiveness and vitality of rural communities may be considered on a selective basis.

**Contact:**

Atlantic Canada Opportunities Agency
E-mail: information@acoa-apeca.gc.ca
Toll-free: 1-800-561-7862
TDD/TTY: 1-877-456-6500

More information: [http://www.acoa-apeca.gc.ca/eng/ImLookingFor/ProgramInformation/Pages/Home.aspx](http://www.acoa-apeca.gc.ca/eng/ImLookingFor/ProgramInformation/Pages/Home.aspx)
Department of Fisheries and Land Resources (FLR)

Website: http://www.faa.gov.nl.ca/programs/index.html

Recognizing there is a need to improve integration of funding provided by multiple departments and agencies to businesses, the Government of Newfoundland and Labrador is currently completing a review of business financing. Programs provided may be subject to change.

AgPal

AgPal is a web-based discovery tool developed by Agriculture and Agrifood Canada in partnership with the Government of Newfoundland and Labrador and other partners to help farmers and agri-businesses find agriculture-related programs and services administered by the province. For a comprehensive listing of all programs and services offered, including those of government organizations not contained within this resource, please visit the website listed below.

Contact:
More information: http://www.agpal.ca/ Agriculture Access Road and Electrical Program

The Agriculture Access Road and Electrical Program aims to increase farm efficiency and promote the development of agriculture by providing off-farm access roads and electrical services. The program objectives are to:

- Improve farmland utilization, including access to suitable undeveloped land;
- Improve farm management;
- Increase farming efficiency; and,
- Provide access road maintenance to farm and blueberry management units.

This program provides for the maintenance of public roads which access farming areas, increases the life expectancy of the roads and minimizes overall road maintenance and reconstruction costs. The program does not apply to private roads and bridges. However, the program provides for design services for private farm roads.
Eligible activity may include:

- Agriculture access roads construction and re-construction of off-farm agriculture access roads, construction or replacement of bridges and/or culverts and, where such services are required to maintain or increase the efficiency of farming or where access roads are needed, to open up new land to make farming more viable.
- Electrical services to farm units where electricity is required to increase production.

**Contact:**
Department of Fisheries and Land Resources
Land Management Division
Telephone: 709-945-3013 / 709-945-3007

**Agriculture Limestone Program**

The Agriculture Limestone Program is designed to enhance soil productivity and to improve the efficiency of fertilizers to promote plant growth. The soils of Newfoundland and Labrador are naturally acidic and require the addition of agricultural limestone to enhance soil productivity and to improve the efficiency of fertilizers to promote plant growth. The increased efficiency of fertilizers through the application of limestone reduces the amount of fertilizers which need to be applied to the land, thereby resulting in increased production, financial savings to farmers and reduced risk of contamination to surface and ground water. Limestone is used by most agricultural commodities in the province.

Farmers who meet the following eligibility requirements can purchase limestone at a reduced rate of $25/tonne for bulk limestone (plus HST) and $50/tonne for bagged limestone (plus HST):

- A farmer must have $5,000 agricultural sales and five acres of productive land;
- Be a landscaper who is eligible for aglime for the sole purpose of sod production;
- Be a valid institution—Agricultural society with farmers who meet the above definition of a farmer, co-ops same as above; or,
- Have pastures with acceptable farm plans which are recognized by the Department of Fisheries and Land Resources.

**Contact:**
Department of Fisheries and Land Resources
Land Management Division
Telephone: 709-637-2081 / 709-637-2586
Farm Business Management and Training

The Agriculture Business Development Division offers a wide range of farm business management and training courses and workshops ranging from business planning sessions to farm business analysis.

Training courses and workshops include:

**Courses**
- Bookkeeping and Record Keeping;
- Preparing and Understanding Financial Statements;
- Farm Business Analysis; and,
- Farm Business Planning.

**Workshops**
- Succession Planning Workshop;
- Farm Business Planning;
- Direct Marketing Workshop; and,
- Value Added Processing Workshop.

**Training**
- Marketing;
- Bookkeeping;
- Financial Analysis;
- Preparing Financial Statements;
- Managing Labour on the Farm;
- Economics of Production;
- Managing Risk;
- Agri-Tourism; and,
- Entrepreneurship.

**Contact:**
Department of Fisheries and Land Resources
Agriculture Business Development Division – Eastern (St. John’s) - Telephone: 709-729-6749
Western (Corner Brook) - Telephone: 709-637-2474
Farm Business Planning

The Farm Business Planning program provides advisory services for the development of a Farm Business Plan. A well designed farm business plan will help identify business goals and objectives and develop a strategy to achieve them. The business planning process allows individuals to create a farming operation on paper and lessen the risk of financial failure. The only time and money risked is the hours spent planning and the relatively small costs of compiling the plan. Individuals will be able to evaluate alternative scenarios and make appropriate adjustments while lessening the risk of business failure.

Contact:
Department of Fisheries and Land Resources
Agriculture Business Development Division
Eastern Region - Telephone: 709-729-6749
Western Region - Telephone: 709-637-2474

Farm Management Advisory Service

Through the Farm Management Advisory Service, Regional Farm Management Specialists are available to provide a variety of business management services to the farming community. Consultation and advice is provided to individual farmers or farming groups on many topics, including:

- Business planning;
- Record keeping;
- Preparation of financial statements;
- Financial analysis;
- Income tax management;
- Farm transfers;
- Labour management;
- Production management; and,
- Financial assessment of agricultural proposals and opportunities, and much more.

Contact:
Department of Fisheries and Land Resources
Agriculture Business Development Division
Eastern Region - Telephone: 709-729-6749
Western Region - Telephone: 709-637-2474
Livestock Insurance Program

The Livestock Insurance Program provides insurance to compensate Newfoundland and Labrador producers for the death or injury of sheep, goats, dairy cattle or beef cattle caused by dogs or other predators.

Applications are mailed to known livestock producers or are available from the Department of Fisheries and Land Resources. Applications must be received by the Corner Brook office by April 1 to meet application deadlines. Premiums must accompany the application in order for the insurance to take effect. Newly purchased livestock must be insured within 30 days of purchase. Proof of purchase (i.e. receipt) will be required. Lambs must be insured within 30 days after birth.

Producers who register their animals for insurance prior to April 1 of each year and who pay the insurance premiums are covered until March 31 in the event any of their animals are killed or severely injured (need to be put down) by a predator. Insured livestock owners must officially report the loss to Department of Fisheries and Land Resources within 48 hours.

Contact:
Department of Fisheries and Land Resources
Agriculture Business Development Division
Fax: 709-637-2589
Telephone: 709-637-2077
More information: [http://www.faa.gov.nl.ca/agrifoods/animals/livestock/insurance.html](http://www.faa.gov.nl.ca/agrifoods/animals/livestock/insurance.html)

Provincial Agrifoods Assistance Program (PAAP)

The PAAP provides financial assistance to eligible applicants involved in primary or secondary processing activities which will improve the economic viability of the agriculture and agrifoods industry; promote commercialization and growth in the sector; and, enhance the competitive capability of the agriculture and agrifoods industry. The program may also provide selective assistance to regional pastures, agribusinesses and agricultural groups for initiatives that support the priorities of the program.

Funding assistance is available for the following activities:

- Land Development:
  - Land clearing (rough clearing) of new agricultural land is eligible to a maximum of $1,500 per acre. Activities on mineral soil include removal of trees, rocks, stumps and roots from undeveloped land; and, on peat include perimeter and interior ditching, removal of woody material and brush cutting.
> Land enhancement of new agricultural land is eligible to a maximum of $1,500 per acre. Activities on mineral soil include rock removal, minor drainage, land leveling plus the initial application of limestone, fertilizer, soil enhancements and seed; and, profiling and rototilling on peat plus the initial application of limestone, fertilizer, soil enhancements and seed.

- Agriculture Infrastructure:
  > Eligible activities must meet program objectives including: increasing productivity and efficiency; developing new market opportunities; improving profitability; advancing technology adoption; and improving environmental or food safety practices. Priority for funding will be given to projects that support growth and expansion of the agribusiness or the sector.

**Contact:**
Department of Fisheries and Land Resources
Provincial Agrifoods Assistance Program
Telephone: 709-637-2077

**Real Property Tax Exemption**

The Real Property Tax Exemption Program for agricultural land is designed to identify productive farm land and farm buildings used in connection with farm production that may be eligible for exemption from real property tax in accordance with the Municipalities Act. The program encourages owners of idle land to put it into farm production and provides some tax relief to farmers who have high assessments due to the relatively large amount of land that they require to operate.

The property tax exemption may apply to individuals who are productively using agricultural land, whether it is owned, leased or rented. The amount of land that may be eligible for exemption is based on the gross sales of agricultural products. Qualifying applicants will be eligible for exemption on one acre per $250 of gross sales beyond the $5,000 level.

To qualify for eligibility under the Tax Exemption program:
- The land base must be used for the production of agricultural products;
- The land must be farmed by the individual applying for the exemption (in the case of rented land, however, the exemption will benefit the landlord); and,
• The applicant must produce a minimum of $5,000 in annual gross sales from agricultural products in the year prior to the exemption year. The exemption does not include residences or 0.5 acres of land on which residences are located.

If a landowner does not qualify under the above conditions, but rents a minimum of five acres to multiple patrons for agricultural purposes, the rent received from the land may be used in place of gross agricultural sales. Greenhouse operations are also eligible for exemption provided the applicant submits an affidavit declaring that his income is filed with Revenue Canada Taxation as a farmer. In addition, new entrants in agriculture and established farmers who have recently expanded their land base may also qualify for special consideration.

Contact:
Department of Fisheries and Land Resources
Land Management Division - Western (Corner Brook)
Telephone: 709-637-2081

Department of Tourism, Culture, Industry and Innovation (TCII)

Website: http://www.tcii.gov.nl.ca/programs/index.html

Recognizing there is a need to improve integration of funding provided by multiple departments and agencies to businesses, the Government of Newfoundland and Labrador is currently completing a review of business financing. Programs provided may be subject to change.

Regional Development Fund (Non-Commercial)

The Department of Tourism, Culture, Industry and Innovation provides support to organizations by way of non-repayable contributions for projects aimed at supporting economic development, innovation and capacity building in all regions of the province. The Regional Development Fund is comprised of two components: the Regional Development Program and Community Capacity Building.
The Regional Development Program provides support by way of non-repayable contributions to organizations for the development and implementation of economic initiatives with respect to regional and sectoral development, diversification, innovation and key emerging sectors. Projects submitted for consideration must clearly link non-commercial activities to economic diversification and/or business development. The four key themes of projects intended for funding are: infrastructure, capacity building, marketing and research.

The Community Capacity Building component provides training support to non-profit organizations with a clear link to economic and business development. This includes Community Capacity Building module delivery and industry development sessions, based on four themes (strategy and planning, relationship building, organizational skills and management and co-operative development).

Under the Regional Development Program, financial assistance is in the form of a non-repayable contribution, normally to a maximum contribution of 25 per cent of total eligible costs. The client should normally contribute a minimum of 10 per cent of the total project cost.

Under the Community Capacity Building component, financial assistance is in the form of a non-repayable contribution, normally to a maximum of $5,000 for regional organizations and $10,000 for provincial organizations per year.

Eligible applicants are non-profit organizations, excluding federal and provincial government departments and agencies. Applicants include industry associations, municipalities, public educational institutions and other non-profit groups including co-operatives and economic development organizations. Applicants must be incorporated.

Contact:
Department of Tourism, Culture, Industry and Innovation
Email: tcii@gov.nl.ca
Telephone: (709) 729-7000 or 1-800-563-2299

Business Investment Fund (Commercial)
The Department of Tourism, Culture, Industry and Innovation recognizes business and sector development as the key to economic development. The Business Investment Fund provides a source of funding to business and economic sectors that responds to the changing needs of enterprises. The Business Investment Fund is comprised of two components: the Business Investment Program and the Business Development Support Program.
Business Investment Program

The Business Investment Program provides term loans and equity investments to small and medium-sized enterprises in strategic growth sectors as identified by The Department of Tourism, Culture, Industry and Innovation. The fund is also available to businesses which have export potential and require assistance to enter or expand in external markets. Funds are provided to complement funding from conventional sources, where a need has been demonstrated, and are also intended to increase the capital base of businesses allowing them to leverage new private-sector investments.

Business Development Support Program

The Business Development Support Program assists Newfoundland and Labrador small- and medium-sized businesses (SMEs) with opportunities to increase their productivity and improve their competitiveness. The program supports SMEs who demonstrate a desire to develop and grow by improving the operations of the business, investing in its people and focusing on trade opportunities. Department of Tourism, Culture, Industry and Innovation (TCII) assistance will be targeted towards businesses in strategic sectors that normally focus on export markets and/or improve import substitution. Funding is available for productivity improvements, knowledge development, market development and/or professional technical advice.

The Business Investment Program is in the form of repayable term loans to a maximum amount of $500,000 per government fiscal year at the department’s base rate of three per cent. Equity funding in the form of redeemable preferred shares to a maximum of $500,000 per project; maximum aggregate of $1 million is available.

The Business Development Support Program is in the form of a non-repayable contribution(s) to a maximum amount of $100,000 per government fiscal year. The contribution level will be up to 50 per cent of eligible costs, with the business identifying their access to the remaining funding to complete the project(s).

Eligible applicants must normally:
- Be a small- and medium-sized enterprise based and operating in Newfoundland and Labrador having fewer than 100 employees and less than $10 million in sales;
- Demonstrate its ability to undertake the work identified in the project proposal;
- Demonstrate its ability to access the financial capital required to complete the project;
- Operate in a strategic sector as defined by TCII; and,
- Be in good standing with the Government of Newfoundland and Labrador.
Investment Attraction Fund

The Investment Attraction Fund is designed to attract large-scale businesses and foreign direct investment (FDI) to Newfoundland and Labrador. It provides customized financial assistance to inward investors in support of establishing a business in the province or expanding a business as a result of FDI. The Fund consists of an allocation for loans and advances towards strategic investments in infrastructure support costs, human resource costs or other costs, as determined by the Department of Tourism, Culture, Industry and Innovation.

For the purpose of this fund, inward investment includes investments in start-up or expansion activated by investors external to the province. The investment may be in the form of equity or loans. Inward investments require a direct contribution of funds by the inward investor in addition to any potential funding that may be sourced from the Government of Canada, commercial lending institutions and/or venture capital firms.

To be eligible for funding, the business must:

- Be a duly registered company or commit to taking the necessary steps to become a registered company under the Newfoundland and Labrador Corporations Act and/or the Canada Business Corporations Act and legally entitled to conduct business in the province;
- Have or commit to have operations situated in the province;
- Be in good standing with the province; and,
- Have a business plan that demonstrates that the project:
  > Would not proceed without the requested funding support;
  > Be a result of inward investment;
  > Has the potential for long-term sustainability;
  > Will create employment; and,
  > Can bring economic benefit to the province, considering funding provided to the investor from all provincial government sources.
Proposals for funding under the Investment Attraction Fund must be accompanied by a detailed business plan which will generally include the following information:

- Business overview;
- Ownership and management plan;
- Human resources plan;
- Manufacturing and/or operations plan;
- Marketing and promotional plan;
- Capital plan; and, 
- Financial plan.

**Contact:**
Department of Tourism, Culture, Industry and Innovation
Email: tcii@gov.nl.ca
Telephone: (709) 729-7000 / 1-800-563-2299

**Research and Development (Commercial)**

Research and Development programming helps to reduce the technical and financial risk of pre-commercial research and development (R&D) projects for businesses where R&D is required to realize the commercial potential of innovative products, processes or services. Funds are available up to 75% of the eligible project costs of proof of concept R&D projects, to a maximum non-repayable contribution of $250,000 per project. Eligible activities include applied R&D, prototyping, performance testing against pre-determined criteria, field trials and small-scale demonstration projects.

Research and Development programming also provides businesses with improved access to technical expertise and facilities required to support their research and development activities. Funding for these projects up to 75% of eligible project costs is available to a maximum of $15,000 per project. The applicant must contribute the remaining 25% of eligible project costs. Eligible activities include applied R&D, prototyping, performance testing against pre-determined criteria, field trials and small-scale demonstration projects. R&D programming can also be used to expand the reach of operations and engage external resources that the business would not normally be able to access, including expertise, infrastructure and equipment.

Eligible applicants are innovative businesses, located in Newfoundland and Labrador, with pre-commercial R&D needs and high growth potential. Applicants should contact the Department of Tourism, Culture, Industry and Innovation prior to submitting an application.
Farm Credit Canada

Website: http://www.fcc-fac.ca

One-size-fits-all does not fit for business. FCC offers term and cash flow financing and venture capital options and will take the time to build financing solutions that match your business plan.

How FCC Makes Lending Decisions:

There’s a lot to consider in a loan application. Here are the top three things that affect FCC’s decision process.

1. **Prior credit history**
   FCC looks at an individual’s character, experience and how they and their business have performed in the past. This includes: assessing planning and financial skills, determining credit rating with an Equifax report and confirming personal and business integrity with a Customer Declaration

2. **Repayment ability**
   FCC reviews past and projected financial performance and any off-the-farm income to improve the likelihood of loans being repaid. Past performance is a good indicator of future performance.

3. **Security**
   To ensure the loan is covered, FCC considers an individual’s collateral as their secondary source of payment. They assess the value of the provided security and any commitment to other lenders.
How to Apply for an FCC Loan:

- **Contact a Financial Services Representative**
  - A Financial Services Representative can process most personal property-type loans like livestock or equipment over the phone. The amount of information collected will depend on the size and type of the loan requested. Call 1-888-332-3301 or email an FCC Financial Services Representative at csc@fcc-fac.ca for more information.

- **Talk to a Relationship Manager**
  - A local Relationship Manager can help with all loan types. Call 1-800-387-3232 or find an FCC office to set up an appointment.

- **Loan Checklist**
  - Have these items ready before meeting with a Relationship Manager
    - net worth statement;
    - past income tax returns and/or accountant prepared financial statements;
    - government issued photo identification; and,
    - recent pay stub or written employer verification (if some of your income is generated off-farm).

**Contact:**

Farm Credit Canada (FCC)
E-mail: csc@fcc-fac.ca
Local office: 1-800-387-3232
Customer Service Centre: 1-888-332-3301

**FCC Ag Knowledge Exchange**

FCC Ag Knowledge Exchange provides free, farm management workshops and seminars that focus on specific farm management skills. Workshops, forums, seminars, articles, interviews, videos, podcasts and webinars are delivered by industry experts on business, finance and sector-specific topics.

**Contact:**

Farm Credit Canada (FCC)
Toll-free: 1-888-332-3301
Local Office
E-mail: csc@fcc-fac.ca
Toll-free: 1-800-387-3232
FCC Farmland Values Report

The FCC Farmland Values Report is a principal source of land values information in Canada. Each year, a report is released in the spring, describing changes from July 1 to December 31. A second report, released in the fall, identifies changes from January 1 to June 30.

Contact:
Atlantic Canada
E-mail: charles.dube@fcc-fac.ca (bilingual)
Telephone: 506-851-7141

FCC Management Software

FCC Management Software provides an overview of available farm management software and software training. Information is available on the following:

- AgExpert Analyst accounting software
  - Make more informed decisions with accounting software designed for Canadian agriculture;
  - Track income and expenses;
  - Create GST reports; and,
  - Find operation efficiencies.

- Field Manager PRO field and crop management software
  - Track inputs, costs and activities all in one place;
  - Manage inventory and storage locations;
  - See profit margin and know when to capitalize; and,
  - Increase the marketability of crops.

- Field Manager PRO 360 with Geographic Information System (GIS) technology
  - View current satellite imagery of the entire operation;
  - Draw and edit field boundaries;
  - Optimize input use with soil nutrient maps (pH, nitrogen, etc.); and,
  - Import field data from equipment manufacturers for accuracy.
Growing Forward 2
Website: http://www.faa.gov.nl.ca/programs/growingforward2/

Growing Forward 2 is a five-year, federal-provincial-territorial agreement intended to achieve a profitable, sustainable, competitive and innovative agriculture, agri-foods and agri-products industry. Growing Forward 2 in Newfoundland and Labrador provides $37 million to the agriculture and agri-foods industry through government investment into three priority areas to advance and strengthen the sector: Innovation, Competitiveness and Market Development and Adaptability and Industry Capacity. The Program will expire March 31, 2018.

Agriculture Innovation Initiative
The Agriculture Innovation Initiative contributes to solutions that facilitate the growth of a competitive and sustainable agriculture, agri-foods and agri-products industry in Newfoundland and Labrador through the development or adoption of new or improved products, processes or practices that lead to improved productivity and/or commercialization, and through knowledge and information sharing.

Funding is available for:
- Production Systems: Livestock, Crop, Small Fruit, Greenhouse Systems;
- Secondary Processing: Pre-commercial Product Development, Commercialization; and,
- Innovation and Information Sharing: Innovation Forums, Graduate Research Training.

Contact:
Department of Fisheries and Land Resources, Growing Forward 2 Program
Agriculture Innovation Initiative
Telephone: 709-637-2077
Agriculture Land Development Initiative

The Agriculture Land Development Initiative contributes to solutions that enhance the productive capacity of agricultural land in the province and to improve the productivity and sustainability of agricultural land resources to address food security, feed self-sufficiency and crop management practices.

Funding is available for:
- Land Development: Mineral Soils, Peat Land, Mineral Soil Renovation, Peat Land Renovation;
- Sub-Surface Drainage;
- On-Farm Access Roads; and,
- Agricultural Land Development Equipment.

Contact:
Department of Fisheries and Land Resources, Growing Forward 2 Program
Agriculture Land Development Initiative
Telephone: 709-637-2077

Agri-Insurance

The Newfoundland and Labrador Crop Insurance Agency offers crop-specific insurance coverage. Crops insured include: potato, carrot, cabbage, turnip and parsnip. Insurance provides protection against the effects of drought, excessive moisture, wind, frost, hail, snow, wildlife, disease and insects. Production Insurance does not cover losses due to poor farming practices, negligence or lack of insect, disease or weed control.

Contact:
Department of Fisheries and Land Resources
Agriculture Business Development Division
Fax: 709-637-2589
Telephone: 709-637-2077

Business Development Initiative

The Business Development Initiative assists the agri-foods industry to better understand and manage their financial performance and/or identify and adapt to new and changing market opportunities.
Funding is available for the following activities: Business Planning, Feasibility Studies, Cost of Production Analysis, Planning and Development of Industry or Sector Strategies, and Farm Financial Assessments

**Contact:**
Department of Fisheries and Land Resources,
Business Development Initiative
Telephone: 709-637-2077

**Environmental Sustainability Initiative**
The Environmental Sustainability Initiative contributes to solutions that promote environmentally responsible agriculture, including environmental farm planning and the implementation of environmentally beneficial management practices.

Funding is available for:
- Investment in Environmental Farm Planning and Beneficial Management Practices;
- Investment in energy conservation measures for farms and agri-businesses; and,
- The implementation of products, processes, or practices, including infrastructure, that assist in mitigating the effects of climate change and address the impact of climate change on the agriculture, agri-foods and agri-products industry in the province.

**Contact:**
Department of Fisheries and Land Resources,
Growing Forward 2 Program
Environmental Sustainability Initiative
Telephone: 709-637-2077

**Food Safety, Biosecurity and Traceability Initiative**
The Food Safety, Biosecurity and Traceability Initiative contributes to solutions that enable the Newfoundland and Labrador agriculture, agri-foods and agri-products industry to address challenges to the safety, biosecurity and traceability of agriculture, agri-foods and agri-products industry and security of the food system.
Funding will be available for:
• On-Farm Food Safety;
• Post-Farm Food Safety;
• Biosecurity; and
• Traceability.

Contact:
Department of Fisheries and Land Resources,
Growing Forward 2 Program
Food Safety, Biosecurity and Traceability Initiative
Telephone: 709-637-2077

Future Farms Initiative
The Future Farms Initiative enables the Newfoundland and Labrador agri-foods industry to attract new entrepreneurs and investment to improve and maintain its productive capacity, including the facilitation of farm and agri-business transfers.

Investments are focused on the following priority areas: New Farm Investment, Legal Land Survey, Beginning Farmers and Succession Planning.

Contact:
Department of Fisheries and Land Resources,
Growing Forward 2 Program
Future Farms Initiative
Telephone: 709-637-2077

Human Resource Development Initiative
The Human Resource Development Initiative contributes to the development and transfer of knowledge, skills, tools and services available to participants in the agriculture, agri-foods and agri-products industry in Newfoundland and Labrador. Investments are focused on knowledge and skills training such as industry specific training opportunities, innovative product and process technology training, human resource development exchanges, conferences and workshops necessary to enable the profitability, adaptability and sustainability of agri-businesses in Newfoundland and Labrador.
Funding is available for:

- Travel for human resource development activities including airfare, ground transportation, meals and hotel accommodations; and,
- Registration fees, meeting space rental, nutrition breaks, speaker fees, audio/visual equipment rental.

**Contact:**
Department of Fisheries and Land Resources,
Growing Forward 2 Program
Human Resource Development Initiative
Telephone: 709-637-2077

**Market Development Initiative**

The Market Development Initiative contributes to solutions that enable the Newfoundland and Labrador agriculture, agri-foods and agri-products industry to access local, domestic and international markets through investments in: market development activities for fresh, value-added and agri-food products; by-products of agri-food production and bio-products; and activities that enable producers of agri-foods and agri-based products to realize market-based opportunities.

Funding is available for:

- Market Development: Market intelligence gathering and dissemination, market research and analysis and planning, agriculture awareness, farm market development, agri-tourism, export and capacity building; and,

**Contact:**
Department of Fisheries and Land Resources
Growing Forward 2 Program
Market Development Initiative
Telephone: 709-637-2077
Newfoundland and Labrador Federation of Agriculture (NLFA)

Website: http://www.nlfa.ca/

The Newfoundland and Labrador Federation of Agriculture (NLFA) is an organization which represents farmers and farmer groups in the province such as various commodity boards, producer organizations, regional groups and agricultural interest groups. Independent farmers, who are not represented by any of the member organizations, may also join.

NLFA provides information and support to farmers and farmer groups throughout Newfoundland and Labrador such as:

- **AgriView** – A NLFA newsletter, published three times per year which features profiles of people working in the agriculture and agrifoods industry, event listings, news and much more;
- **Agrifoods and Garden Show** – An annual event that helps to increase awareness about the agriculture and agrifoods industry where the public is provided an opportunity to: meet farmers; see what the agriculture industry has to offer; sample local products; attend information sessions and cooking demonstrations; and, become more knowledgeable about where food comes from;
- **Agriculture in the Classroom** – An industry-supported initiative designed to work in partnership with Newfoundland and Labrador educators to help children increase their awareness and understanding of why our food system is essential in society through farm tours, events and programs;
- **Young Farmers NL** – NLFA supports young Newfoundlanders and Labradorians to become involved in the agriculture industry by supporting the NL Young Farmers Forum; and,
- **Links to other agriculture resources throughout Canada.**
Contact:
NL Federation of Agriculture
308 Brookfield Rd.
PO Box 1045
Mt. Pearl, NL, A1N 3C9
Main Office Telephone: 709-747-4874
Email: Paul@nlfa.ca
More information: http://www.nlfa.ca/

Agriculture in the Classroom
Telephone: (709) 747-8311
Fax: (709) 747-8827
Email: AITC@nlfa.ca
More information: http://www.aiitcnl.ca/

NL Young Farmers
Tel: 709-747-4830
Fax: 709-747-8827
Email: mcarlson@nlfa.ca
More information: http://www.nlyoungfarmers.ca/